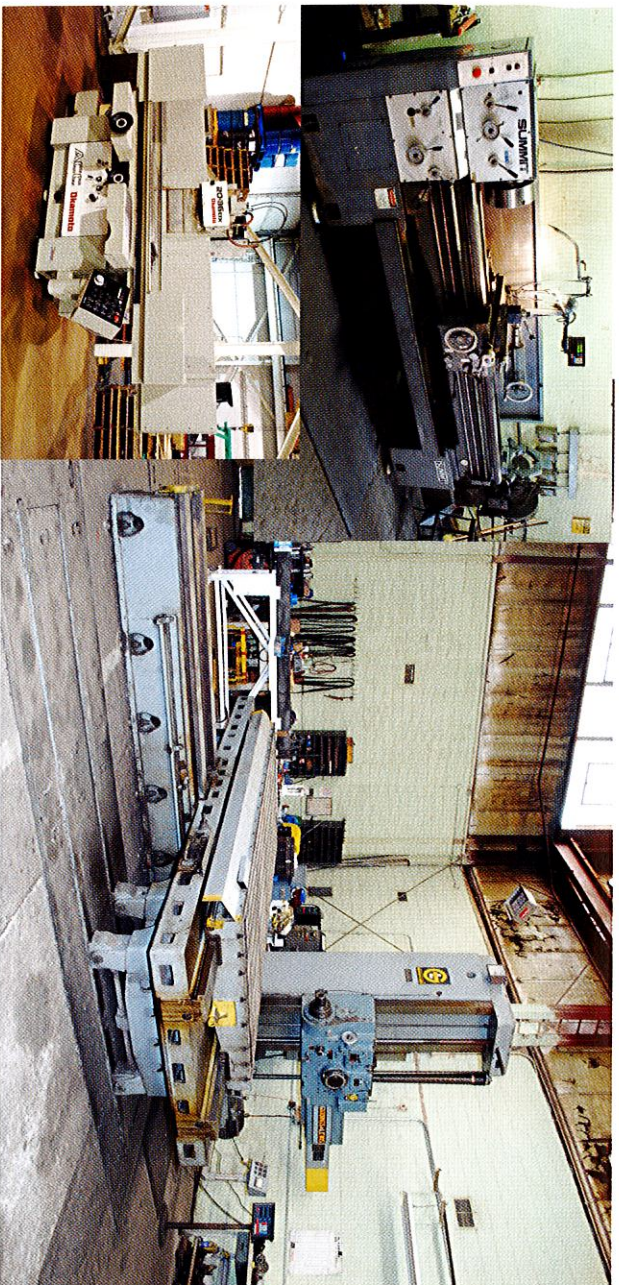


## INDUSTRIAL AUCTIONEERS & APPRAISERS



**WE OFFER:**  
-CASH BUYERS  
OF COMPLETE  
PLANTS

-GUARANTEED  
AUCTION SALES

-BUYER'S  
PREMIUM SALES

-MARKET VALUE  
APPRAISALS



**NEED SPACE! WE HAVE 27,000 SQ. FT.  
OF WAREHOUSE SPACE WITH  
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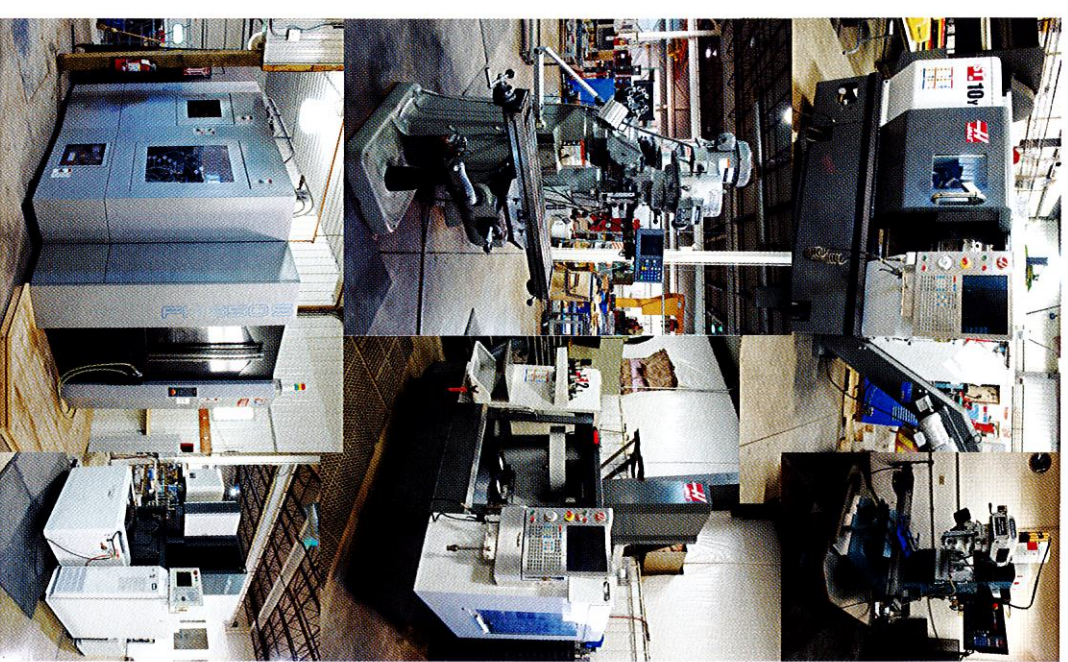
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Machinery Dealers  
National Association



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**FOUR GENERATIONS  
OF SERVICE TO INDUSTRY**





## **AUCTIONS - We Understand the Market**

With a history of four generations as auctioneers, Glenn A. Winternitz, LLC brings the knowledge and experience necessary to navigate these challenging times. Since 1894, when his Great Grandfather, Samuel L. Winternitz auctioned items remaining after Chicago's Columbian Exposition, we have assisted our clients in the sale of their assets. Product knowledge is essential; we follow the changes in the marketplace. We are mass marketers that utilize the latest technologies. Each situation is different. We adjust our program to the size and scope of the sale.

### **With every project we:**

- EVALUATE THE ASSETS FOR SALE
- PREPARE THE PREMISES FOR THE AUCTION
- TARGET AND MARKET TO THE RIGHT AUDIENCE
- EMAIL MARKETING
- SUCCESSFULLY CONDUCT THE AUCTION
- PROVIDE PERSONAL SERVICE
- PAY ATTENTION TO DETAILS
- PROVIDE DETAILED PROPOSALS & AGREEMENTS - NO SURPRISES
- Online or Onsite Webcast Auctions; we have the ability to maximize our client's return on the sale of their assets.

### **We are pleased to offer the following**

#### **auction proposals:**

- CASH
  - GUARANTEE
  - BUYER'S PREMIUM
  - ONLINE AND WEBCAST AUCTION SALES
- Our scope is national.
- All inquiries held confidential--**



## **APPRAISALS THAT YOU CAN RELY ON**

Our Appraisals are prepared with the client in mind. We give that extra effort to assist our clients with their appraisal projects. We understand your client's operation. We are engaged by Banks, Attorneys, Accountants, Lending Institutions, and Private Corporations. We won't undertake an assignment that we are not comfortable accepting.

### **We are known for appraisals that are:**

- ACCURATE
- COMPLETE
- THOROUGH
- TIMELY
- UNBIASED
- WELL RESEARCHED

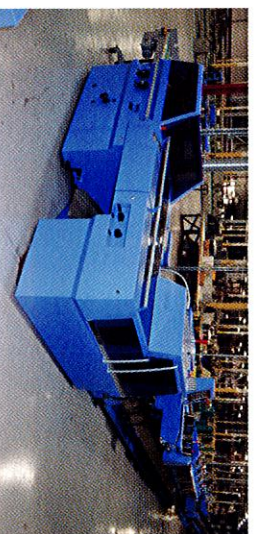
With our relationship with professionals in the industry and the various databases and machinery resources available to us, we provide a high quality of work that our clients appreciate.

### **We provide the following Valuations:**

- FORCED LIQUIDATION VALUE (AUCTION)
- ORDERLY LIQUIDATION VALUE
- FAIR MARKET VALUE

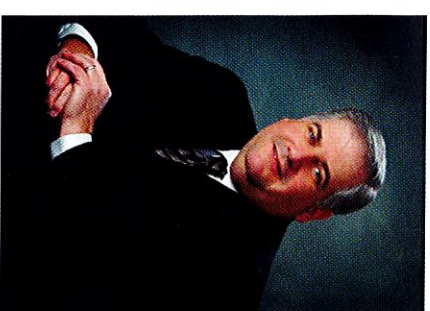
### **We have experience in:**

- METALWORKING
- METAL FABRICATING
- PLASTICS
- PRINTING AND BINDING
- WOODWORKING
- AS WELL AS OTHER RELATED INDUSTRIES



## **Glenn Winternitz**

With over 37 years in the auction and appraisal industry, Glenn is a highly respected entrepreneur with proven leadership, sales and operational skills who successfully ran one of Chicago's oldest and most trusted auction and appraisal businesses. With its history dating back four generations to 1894, Winternitz, Inc. was a leading industrial auction and appraisal firm. Glenn joined the family firm in 1979, and was President of Winternitz, Inc. prior to the formation of Glenn A. Winternitz, LLC.



He holds the designations of Certified Equipment Appraiser with the Association of Machinery and Equipment Appraisers (AMEA), Associate Member of the American Society of Appraisers (ASA), and Certified Senior Appraiser with the Equipment Appraisers Association of North America (EAANA). He is a member of the Machinery Dealers National Association (MDNA), the National Auctioneer's Association (NAA), the Turnaround Management Association (TMA) and the Illinois State Auctioneers Association (ISAA).

*Glenn is a licensed auctioneer in 18 states and the City of Chicago.*

