



A WORLD OF SURPLUS
ENERGY EQUIPMENT.
ONE SITE.

Network
INTERNATIONAL



The **online** global
marketplace for buying and selling
energy equipment.

Network International (www.Networkintl.com) has been conducting Online Auctions and Private Sales of surplus energy equipment for the oil and gas, petrochemical, power, and mining industries since its founding in 1999.

We're the One Site For Equipment™ for a reason: we offer the widest selection of immediately available surplus energy equipment, all in one place. Through our Auctions and Private Sales, Network International manages every step of the buying and selling process, from consignment to final sale.

EXCLUSIVE NETWORK ADVANTAGES:

- **Trusted Brand:** Customers from 90% of the world's leading energy companies
- **Global Presence:** Registered Buyers and Sellers in more than 60 countries
- **Safe and Secure:** 100% auditable, SOX-compliant sales transactions
- **Market Expertise:** Unique specialization in the energy industry
- **Proven Success:** 65% average annual growth rate since inception
- **Website statistics (2008):**
 - 3,445,625 website page views
 - 212,728 unique visitors
 - Visitors from over 200 countries

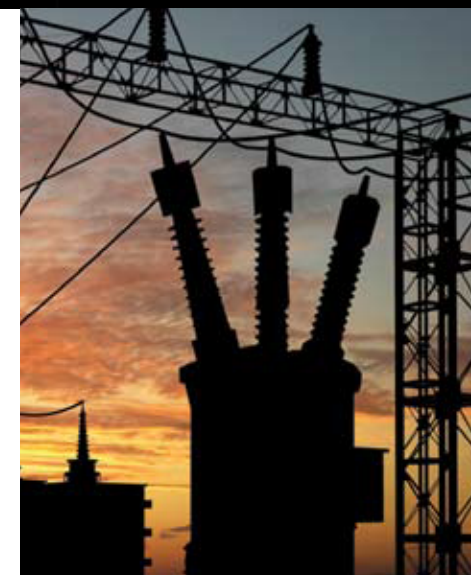


We make **buying**
and **selling** easy.

Working with Network International means a seamless, hassle-free buying or selling experience. For Sellers, we ensure an efficient, fair-market, and compliant outcome. For Buyers, we provide immediate access to exclusive inventories of equipment, including full descriptions and photos.

USER-FRIENDLY SERVICES:

- Regularly scheduled Online Auctions
- Private Sales for buying and selling of specialized equipment or prime, unused material
- One-on-one support from industry-experienced representatives
- Full verification of inventory, including quantity, description, and photos
- Complete management of all legal documentation and associated paperwork
- Detailed post-sale reporting



Many of the **most in-demand** products from the most **well-known** names in energy.

Online Auctions and Private Sales.

Streamlined for ease of use.



"The coverage of this sale was impressive. Network International's well-coordinated team approach was impressive from day one. Network's communications with Chevron Procurement on a daily basis, giving attention to every detail, was not only instrumental in this operation, but it was also a relationship building success on both sides."

Craig Haydel
GOM Procurement
Operational Team Lead
Chevron

Because we specialize in pipe and equipment for the oil and gas, petrochemical, and power industries, we can offer the most in-demand products. These products range from unused prime to used and scrap equipment.

In addition, Network International Buyers have access to surplus equipment from some of the most recognized companies in the energy sector, including:



EQUIPMENT CATEGORIES

Network International Auctions include equipment for a wide range of energy-related industries:

- Refining and petrochemical
- Power generation and distribution
- Mining
- Oil and gas drilling and production
- Pipeline gathering and transmission



ONLINE AUCTIONS

Network International conducts Online Auctions of surplus energy equipment on a regularly scheduled basis. In preparation, all equipment lots are listed for advanced viewing in an online catalog so Buyers have the option of arranging an on-site inspection. Actual bidding starts seven days before closing, and Buyers can place bids anytime during that period on our website. In addition, Network International equipment representatives – highly knowledgeable industry specialists – are available by phone to answer any questions prior to and during each Online Auction.

PRIVATE SALES

Network International Private Sales offer Buyers the **option of purchasing immediately**. While all serious offers are encouraged, negotiation is not necessary. These sales include a wide range of choices, from high-quality, prime, unused pipe and equipment to scrap-value material.

MyNetwork

MyNetwork is an exclusive Network International tool designed to provide organized reporting and tracking information to Buyers and Sellers alike. Whether you're interested in reviewing historical purchases or just want to follow lots you're interested in, MyNetwork is a valuable tool for organizing and keeping up-to-date with information and activities.

Network International for the **Seller.**

Reaching the right **Buyers** with a **powerful** marketing program.



“I am very happy with our first Network auction; the results were very good. After completing an in-depth analysis, the data confirms that we received significantly higher prices in Network’s online auction than we had in the past using other auction companies! Network’s process is very transparent and responsive.”

Ruben Parra
Investment Recovery
YPF

MORE THAN SALES — IT’S ASSET MANAGEMENT

Network International is more than a site for selling surplus equipment. It’s an Asset Management resource that helps you identify, assess, and market surplus equipment, ensuring you receive the highest possible return on your investment. In today’s complex financial and legal environment, more and more companies are turning to Network International as a true investment recovery partner.

WHY NETWORK?

PROVEN COST SAVINGS

We offset the average 20% annual cost of retaining equipment; our customers save over U.S. \$10M annually on inventory costs.

MORE BUYERS, MORE BIDDERS

We offer an average of 39,000 site visits and 140 new registered Buyers each month – the largest single database of Buyers available to the energy industry.

SPECIALIZED EXPERTISE

Because we understand the business, we can help you realize the maximum return for your surplus equipment. For optimal efficiency, we can also manage the entire process for you.

SEAMLESS PROCESS

We work easily within your supply chain process.

OUR SELLING PROCESS:

Inventory analysis, an established process including full, written descriptions and photographs of your equipment.

Categorization of equipment into lots (or groups) designed for maximized return-on-investment.

Execution of Online Auction or Private Sale utilizing secure, proprietary technology designed for the industry.

Management of the transaction, including collection of funds, all required paperwork and remittance of proceeds.

Coordination with yard and Buyers through the load-out process.

One-on-one customer support, available to you directly as you need it.

Development of post-sale reporting tailored to your needs.

HOW WE BRING BUYERS TO YOU

We’ve developed a highly effective, well-targeted, and strategically integrated marketing and sales program designed to generate interest, and ultimately, to help drive the sale of your product.

- Telephone contact before and during the Auction
- Local advertising
- Display ads in top industry publications
- Web banner advertising on key industry sites
- Targeted direct mail
- Broad database of potential buyers, categorized by interests and needs
- Email marketing program alerting Buyers to your equipment
- An aggressive Search Engine Optimization program targeting those Buyers online who are most interested in purchasing energy equipment

The final element of Seller support is our **inside sales team**. This group is comprised of **specialists in specific product categories**, and is strategically focused on maintaining **contact with targeted Buyers**. This team also researches prospective Buyers in both existing and new markets to ensure a growing customer base for years to come.

Network International for the **Buyer.**

More equipment. **More** ways to buy. **More** security.



TRANSPARENCY IS KEY

Network International offers Buyers peace-of-mind knowing that transactions are secure and fair bidding practices are strictly enforced. Because you pay Network International directly, you can feel confident knowing that Network will hold the money until the transaction is complete. Buyers and Sellers can also feel secure knowing Network International's operation has been tested through multiple audits with zero findings and is fully compliant within the governing rules and regulations of the Sarbanes Oxley Act (SOX).



"The personal attention that we receive from NI is what separates them from other dealers. If I have a computer problem, your people will stay on the phone and make sure I get my bids in. So between the professional and personal attention we receive from Network International, we are very pleased with their service."

Mike Moore
Twinco

TOOLS TO MAKE BUYING SIMPLE

As a Network International registered Buyer, you'll have access to the widest inventory of surplus energy equipment in the world. Our website is designed so that you can register and bid on your own, or you can request assistance from a Network International representative. Once registered, you'll have access to features and benefits you'll only find with Network International.

- **Exclusive, advanced notification** of Online Auctions.
- **Detailed product descriptions** and photos of every equipment lot.
- **Secure website**, designed for ease of use.
- **Time-saving, proxy bidding tool** allows you to set your highest bid, with the Auction system bidding on your behalf up to that price. The system will email you when you're outbid.
- **Bid history** provides real-time bidding activity during Online Auctions, including a listing of bids and the highest bidders.
- **Watchlist** includes a list of Online Auction lots that you are currently tracking or have been tracking, whether open, closed, won, or lost.
- **Overtime feature** is designed to give every Buyer an equal opportunity to purchase regardless of the speed of your computer or Internet connection.
- **AutoRefresh system** initiates during the final minutes before each auction lot closes, providing a second-by-second countdown until closing.
- **MyNetwork tool** offers tracking and reporting of purchases by month or by year.
- **Choice of Online Auctions or Private Sales** designed to bring you the specialized equipment you need, when you need it.
- **Widest selection of surplus energy equipment**, all on one site, provides the best opportunity to meet your equipment needs.

Proud to be an integral part of the **global energy** marketplace.

Improving **quality of life**, one community at a time.



Network International is committed to the ongoing success of the world’s energy industry. By connecting Buyers and Sellers from over 60 countries who might not otherwise be brought together, we’re helping to ensure that surplus energy equipment, no matter where it exists around the world, is as useful and productive as possible, as quickly as possible. By promoting this exchange, we help contribute to the efficiency of all energy operations.



Network International maintains a global presence with Buyers and Sellers across more than 60 countries.



Network International is dedicated to the goal of improving the communities where we do business, worldwide. Through our Global Community Commitment Fund™ (GCCF), we strive to support many non-profit organizations and programs, enhancing the overall quality of life in these communities. We invite you to call a Network representative to find out more about how we can partner together and help a community near you.

Network International has built a solid reputation as an asset management leader within the energy sector since its beginnings in 1999. The company has proudly cultivated relationships with major integrated and National Oil Companies, independent production operators, pipeline operators, mining companies, refining corporations, chemical companies, service/manufacturing companies, and power/utility corporations. While targeted sales efforts have been highly successful in communicating Network's true benefits, word-of-mouth from current customers is the source of much of the company's growth today; evidence that Network International is one of the world's most trusted online businesses.

www.Networkintl.com

Corporate Headquarters:

3555 Timmons

Suite 1200

Houston, TX 77027

US & Canada (800) 424-9111

Phone: (713) 659-7500

Fax: (713) 850-0022

For information: info@Networkintl.com

For support: support@Networkintl.com



A WORLD OF SURPLUS ENERGY EQUIPMENT.
ONE SITE.